FINANCIAL STATEMENTS

MARCH 31, 2025

C H A R T E R E D P R O F E S S I O N A L A C C O U N T A N T S

INDEPENDENT AUDITOR'S REPORT

To the Members of Orchestras Canada / Orchestres Canada,

Opinion

We have audited the financial statements of Orchestras Canada / Orchestres Canada (the organization), which comprise the statement of financial position as at March 31, 2025, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Orchestras Canada / Orchestres Canada as at March 31, 2025 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INDEPENDENT AUDITOR'S REPORT (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw your attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Chartered Professional Accountants Licensed Public Accountants

August 18, 2025 Toronto, Ontario

STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2025

	2025	2024
ASSETS		
Current assets Cash Guaranteed investment certificates (notes 2 and 3) Amounts receivable HST rebate recoverable Prepaid expenses	\$ 288,799 50,436 63,231 1,985 	\$ 162,721 148,261 4,272 5,133 513
	\$ 405,233	\$ 320,900
LIABILITIES AND NET ASSETS		
Current liabilities Accounts payable and accrued liabilities Deferred contributions (note 5)	\$ 43,879 30,019 73,898	\$ 29,374
Net assets Designated (note 6) Unrestricted	198,582 132,753 331,335	198,582 92,944 291,526
	\$ 405,233	\$ 320,900

Approved on behalf of the Board:

, Director

Director

STATEMENT OF CHANGES IN NET ASSETS

FOR THE YEAR ENDED MARCH 31, 2025

			2025	2024
	Unrestricted	Designated (note 6)	Total	Total
Balance, beginning of year	\$ 92,944	\$ 198,582	\$ 291,526	\$ 319,591
Excess of revenue over expenses for the year	<u>39,809</u>		39,809	<u>(28,065</u>)
Balance, end of year	<u>\$ 132,753</u>	\$ 198,582	<u>\$ 331,335</u>	\$ 291,526

STATEMENT OF OPERATIONS

FOR THE YEAR ENDED MARCH 31, 2025

·		2025		2024
REVENUE	_		_	
Grants (note 7)	\$	304,396	\$	329,251
Member and associate fees (note 8)		101,865		93,521
Fundraising (note 9)		78,289		56,719
Investment income (note 10)		22,986		20,709
Job board		19,108		22,021
Conference and webinar registrations		<u>4,416</u>	_	<u>54,829</u>
		531,060		577,050
EXPENSES				
Personnel		268,619		305,163
Member services		123,158		124,443
Professional fees		36,894		33,974
Public affairs		21,037		21,514
Office and general		19,816		20,376
Conference and webinars		16,134		80,462
Board meetings		3,642		14,876
Communications		1,951		4,307
		491,251		605,115
EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR	\$	39,809	\$	(28,065)

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2025

- TOR THE TEAR ENDED MARKSTOT, 2020	2025	2024		
OPERATING ACTIVITIES Excess of revenue over expenses for the year	\$ 39,809	\$ (28,065)		
Net change in non-cash working capital items (see below)	<u>(11,556</u>)	7,001		
Net cash generated from (used for) operating activities	28,253	<u>(21,064</u>)		
INVESTING ACTIVITIES Guaranteed investment certificates redeemed (purchased)	<u>97,825</u>	(42,498)		
FINANCING ACTIVITIES Repayment of CEBA loan	-	(40,000)		
NET INCREASE (DECREASE) IN CASH FOR THE YEAR	126,078	(103,562)		
Cash, beginning of year	162,721	266,283		
CASH, END OF YEAR	<u>\$ 288,799</u>	<u>\$ 162,721</u>		
Net change in non-cash working capital items:				
Decrease (increase) in current assets- Amounts receivable HST rebate recoverable Prepaid expenses	\$ (58,959) 3,148 (269)	\$ 6,873 (4,135) 9,596		
Increase (decrease) in current liabilities- Accounts payable and accrued liabilities Deferred contributions	14,505 30,019	13,567 (18,900)		
	<u>\$ (11,556</u>)	\$ 7,001		

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2025

Orchestras Canada / Orchestres Canada (the organization) is continued under the Canada not-for-profit Corporations Act. The organization is exempt from income tax in Canada as a registered charitable organization under the Income Tax Act (Canada).

The organization provides an infrastructure of information, communication, education and support to the Canadian orchestral community. Its membership includes professional, community and youth orchestras, chamber ensembles, musicians and conductors, as well as many organizations and individuals who believe in promoting orchestral music as a unique part of Canadian heritage.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

Revenue recognition

The principal sources of revenue and recognition of these revenues for financial statement purposes are as follows:

Contributions

The organization follows the deferral method of revenue recognition for contributions.

Externally restricted contributions, including grants, sponsorships and restricted donations, related to current expenses are recognized as revenue in the current year. Externally restricted contributions received in the year for expenses to be incurred in the following year are recorded as deferred contributions.

Contributed materials and services

Contributed materials and services which are normally purchased by the organization are not recorded in the accounts.

Member and associate fees

Member and associate fees are recognized as revenue in the year to which they apply.

Fees for service

Fee for service revenue including conference registration fees, workshops fees and job board, is recognized when services are delivered.

Fundraising

Fundraising revenue is recognized when the activity takes place.

Investment income

Investment income is recognized as revenue when earned except for investment income earned on Ontario Arts Foundation funds, which are recognized when received.

2. GUARANTEED INVESTMENT CERTIFICATES

Guaranteed investment certificates are issued by chartered Canadian banks, bear interest rate of 5.00% and mature in April 2025.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2025

3. BANK LINE OF CREDIT

The organization has a business line of credit of \$45,000 which bears interest at the bank's prime rate $+ \frac{1}{4}$ %. The business line of credit is secured by the organization's guaranteed investment certificates. As at March 31, 2025, none of the line of credit had been drawn down (none drawn down as at March 31, 2024).

4. FINANCIAL INSTRUMENTS

The organization's financial instruments include cash, guaranteed investment certificates, amounts receivable, accounts payable and accrued liabilities. Guaranteed investment certificates are recorded at cost plus accrued interest income, which approximates fair value. Amounts receivable, accounts payable and accrued liabilities are initially recorded at fair value and are subsequently recorded net of any provisions for impairment in value.

5. DEFERRED CONTRIBUTIONS

The following amounts have been deferred at year end:	2025	2024		
Canada Council for the Arts Metcalf Foundation	\$ 22,519 7,500	\$ - -		
	<u>\$ 30,019</u>	<u>\$ -</u>		
Continuity of deferred contributions for the year is as follows:	2025	2024		
Deferred contributions, beginning of year Add cash received from grants Less grant revenue recognized (note 7)	\$ - 334,415 (304,396)	\$ - 329,251 (329,251)		
Deferred contributions, end of year	\$ 30,019	\$ -		

6. DESIGNATED NET ASSETS

The Board of Directors of the organization has designated net assets of \$198,582 as at March 31, 2025 for future strategic initiatives and to provide for unexpected financial contingencies (\$198,582 designated as at March 31, 2024). Use of these funds requires prior approval by the Board of Directors.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2025

7.	GRANT REVENUE			
	Grant revenue recognized in the year was as follows:	2025		2024
	Canada Council for the Arts Operating Projects	\$ 161,000 72,941	\$	161,000 88,620
	Ontario Arts Council Operating	70,455		70,455
	Government of Canada Cultural Human Resources Council Employment and Social Development Canada	-		5,000 4,176
		\$ 304,396	\$	329,251
8.	MEMBER AND ASSOCIATE FEES			
	Member and associate fees earned in the year were as follows:	2025		2024
	Orchestras Associate orchestras and organizations	\$ 99,165 2,700	\$	91,221 2,300
		\$ 101,865	<u>\$</u>	93,521
9.	FUNDRAISING			
	Fundraising revenue is from the following sources:	2025		2024
	Foundations Individuals Corporations	\$ 54,500 23,689 100	\$	31,750 20,144 4,825
		\$ 78,289	\$	56,719

10. ENDOWMENT WITH THE ONTARIO ARTS FOUNDATION

Orchestras Canada is the income beneficiary of permanent endowment funds with the Ontario Arts Foundation through the Ontario Arts Endowment Fund. Under the terms of Orchestras Canada's agreement with the Ontario Arts Foundation, the capital is not available to Orchestras Canada.

The Orchestras Canada Arts Endowment Fund will be held in perpetuity for Orchestras Canada. The market value of the Orchestras Canada Arts Endowment Fund as at March 31, 2025 was \$199,528 (\$202,282 as at March 31, 2024). These funds held in trust are not reflected in these financial statements.

During the year, Orchestras Canada received investment income of \$10,330 from the Orchestras Canada Arts Endowment Fund (\$9,538 in 2024).